Contract Award for Third-Party Vanpool Services

Operations, Safety, Security Committee
January 14, 2020

Dan Dickerson, Senior Manager
Service Planning
Today’s Action

- Approval of a resolution authorizing the President/Executive Director or his designee to award a five-year contract to AVR Vanpool to operate the Vanpool Program, for a total authorized amount not to exceed $17,047,800.
Background

- Vanpool is a public transit mode allowable by the Federal Transit Administration (FTA) for public funding
  - Vanpool vehicles must offer 7 to 15 passenger seats
- Since 1995, DART has provided vanpool service for transit patrons whose commutes originate and/or end within the DART service area;
  - Vanpools offer DART passengers a shared ride transit option where bus or rail services do not exist or options are unrealistic
Vanpool Ridership History

Ridership decline was caused by increased fares to offset less subsidy and changes in passenger counting methodology.
History of NTD Vanpool Operating Cost and Subsidy Per Passenger

FY13 FY14 FY15 FY16 FY17 FY18 FY19
Cost per Passenger
Subsidy/Passenger

$2.53 $2.56 $3.53 $3.39 $3.23 $2.85 $1.14 $1.15 $1.24 $1.19 $1.13 $1.00
$1.00 $2.00 $3.00 $4.00

$0.50 $1.50 $2.50 $3.50

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Vanpool Contract Costs and Subsidies

• The maximum program contract value for 220 vehicles is estimated at $3.4 million annually. Actual program costs have totaled just under $2 million annually since total vanpools leased have been less than 180 in recent years
  – 35% percent of costs are funded by a NCTCOG federal grant
  – 55% is paid by user fares
• DART’s only unreimbursed financial commitment is 10% of the cost for staff who manage the program. However DART receives annual FTA 5307 Federal Formula Funds for other transit expenses. In FY18 these funds totaled $1.2 million which makes the vanpool program a net positive financial benefit.
Vanpool Contract Award

• Current vanpool contract with Commute with Enterprise (aka EAN Holdings, LLC) expires in March 2020
• This is an indefinite quantity/indefinite delivery fixed-price contract for a term of five years from the date of the notice to proceed
• The solicitation was posted on DART’s Supplier Portal
• Three proposals were submitted by the deadline date
## Contract Award Results

- The three proposals scored were submitted by Commute with Enterprise, AVR Vanpool, and Republic Equipment Works

<table>
<thead>
<tr>
<th>Firm Name</th>
<th>Total Price</th>
<th>Technical Score</th>
<th>Price Points</th>
<th>Total Points</th>
<th>Rank</th>
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</thead>
<tbody>
<tr>
<td>Commute with Enterprise</td>
<td>$16,890,000</td>
<td>445</td>
<td>400</td>
<td>845</td>
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<td>AVR Vanpool</td>
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<td>Republic Equipment Works</td>
<td>$52,830,768</td>
<td>290</td>
<td>128</td>
<td>418</td>
<td>3</td>
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</tbody>
</table>

* Price was based on estimated quantities to establish unit prices and determine contractor for award.
Recommendation

• Approval of a resolution authorizing the President/Executive Director or his designee to award a five-year contract to AVR Vanpool to operate the Vanpool Program, for amount not to exceed $17,047,800
Questions